



Case Study

Yuil Medical Center Achieves Multiple Incentives Using iPatientCare EHR

Practice Profile:

Yuil Medical Center
37 Cedar St
Lawrence, MA 01841

Specialty
Family Practice

About the Practice:

Yuil Medical Center, located in Lawrence, Massachusetts, is a solo physician practice served by Gabriel Yuil, MD, a family physician. The practice has been electronic for more than ten years, a fact that makes it unique in the Lawrence area. Patients of Yuil Medical Center enjoy being able to see their tests results on a computer screen and like being able to get a printed medication lists and other such data quickly and easily. The practice's office manager, Susan Fili, RN, not only manages to keep the practice running smoothly, she's also taken the task of working to obtain available incentive dollars for the Yuil Medical Center.

The Challenge:

When Fili began the process of organizing data to apply for incentive money through the Medicare Care Management Performance (MCMP) three-year demonstration project, she knew she would have to gather a lot of data. Section 649 of the Medicare Prescription Drug, Improvement and Modernization Act of 2003 (MMA) requires the Secretary of Health and Human Services to “establish a pay-for-performance demonstration program with physicians to meet the needs of eligible beneficiaries through the adoption and use of health information technology and evidence-based outcomes measures.” Doctors who meet or exceed performance standards established by the Centers for Medicare & Medicaid Services (CMS) in clinical delivery systems and patient outcomes receive a bonus payment for managing the care of eligible Medicare beneficiaries.

Though she initially spent many hours gathering the appropriate data for MCMP, that process became less and less time consuming through Yuil Medical Center's use of the Electronic Health Record (EHR) solution from iPatientCare - Medical Communication Systems, Inc. (MCS), an ONC-ATCB certified complete EHR in accordance with the Meaningful Use Incentive Program. When Fili submitted the practice's most recent MCMP report, she was able to input almost 99 percent of the data electronically. Also, because iPatientCare made it easier to capture the data, Yuil Medical Center was able to get more incentive money from the project. Even with the practice's success with MCMP and no audits for four years in a row, Yuil Medical Center had another big step with which to deal: Meaningful Use.



The Solution:

"We had a big jump on the Meaningful Use process because of MCMP - half of the work was already done," explained Fili. "The meaningful use process utilized a lot of the same measures as MCMP, so the iPatientCare team got us the appropriate numbers, and I submitted them."

iPatientCare's MU Taskforce walked Dr. Yuil and his staff through the steps necessary to track and report 90 consecutive days of patient treatment and gather background information to meet the specified Meaningful Use requirements. This allowed Yuil Medical Center to complete the attestation process smoothly and successfully demonstrate the EHR's Meaningful Use.

The Results:

"Thanks to our work with iPatientCare, we're locked in for an \$18,000 Meaningful Use incentive payment," remarked Fili. "It may not seem like a lot of money when you figure in what was invested, but it improves patient care because everything is right in front of you. As more practices become electronic and share data, it should become even better."

Though Yuil Medical Center is already ahead of the game through obtaining incentive dollars through both MCMP and Meaningful Use, Fili also completed the Physician Quality Reporting Initiative (PQRI) process and an e-prescribing initiative for more incentive money for the practice. According to Fili, "iPatientCare absolutely has helped us receive those incentives, and no separate program was needed."

"In addition to assisting us in obtaining the incentive dollars, iPatientCare helps us improve our patient care because everything is right at our fingertips," added Fili. "The solution's Enterprise Quality Reporting (EQR) module and trainers' assistance made it easy for me to prepare for attestation. Once iPatientCare team understands what you need, they work to make it happen."

Yuil Medical Center Benefits:

- Incentive dollars received through MCMP, Meaningful Use, PQRI and more;
- No audits for four consecutive years;
- Significant reduction in time-consuming gathering of data;
- Increased patient satisfaction through use of electronic data.

About iPatientCare – Medical Communication Systems:

iPatientCare - Medical Communication Systems (MCS), Inc. is a privately held medical informatics company, founded in 1994, and based at Woburn, Massachusetts and East Brunswick, New Jersey. Owned and managed by physicians and technologists, MCS is known for the innovations in healthcare IT market space and excellence in software engineering. Previously known as mMD.Net EHR, iPatientCare EHR was among the first to be certified by CCHIT in July 2006 and is currently CCHIT 2011 Fully Certified and ONC-ATCB 2011/2012 Certified Complete EHR for Meaningful Use. The company has won numerous awards for its EHR technology and is recognized as a pioneer to offer an EHR on a handheld device way back in 1997, the first to offer a SaaS (Software as a Service) based EHR product and is selected as a preferred Unified – EHR and PMS - System by numerous Regional Extension Centers (REC), hospitals/health systems and academies.